



FY27 Elevate Copilot Skilling Accelerator

(Elevate Global Training Partner Voucher Program)

August 2026





Agenda

01

Background

02

Program Summary

03

Program Terms & Voucher Redemption Process

04

Call to Action & Q&A



Microsoft Elevate Mission

Widen the circle of opportunity by strengthening education, workforce and nonprofit systems to help people thrive in the AI economy



**Opportunity
for every
classroom**



**Opportunity
for every
changemaker**



**Opportunity
for every
community**

In close partnership with Microsoft Partners

Challenges and opportunities



Concern about student development

Undermining student cognitive development was identified as the **main risk** of AI use by **students, parents, and teachers**.¹



Teachers are over capacity

Teachers report that work-related stress is caused by **excessive administrative work**.²



Guidance is needed to navigate AI

Over **two thirds (69%)** of students report that their educational institutions **lack AI policies** for student use of Generative AI.³



Microsoft Elevate for Educators is our solution to help teachers and school leaders navigate effective, safe, responsible use of AI in schools.

1. [Center for Universal Education at the Brookings Institution 2026](#); 2. [OECD 2024](#); 3. [KPMG 2025](#)

Microsoft Elevate for Educators

A program at no cost to educators and school leaders



Community

Global connection and learning for educators and school leaders

Tiered recognition for excellence



Credentials

Self-paced and instructor-led credentialing opportunities

- **AI Literacy for Educators** by Microsoft Elevate and ISTE+ASCD
- [Microsoft Learn Educator Center](#)
- Courses and credentials from trusted partners around the world



Capacity building

Research, toolkits, and training events to support school systems

- Curated [events and training](#)
- Insights from [AI in Education Report](#)
- Microsoft Education [AI Toolkit](#) for school and system leaders

CONFIDENTLY TRANSFORM
TEACHING AND LEARNING



Why Elevate Copilot Skilling Accelerator (Elevate Global Training Partner Program)?



Through this invitation-only, Microsoft Elevate field-led Elevate GTP Voucher Program eligible Education customers are offered training to ensure educators can effectively leverage Microsoft 365 Copilot with their students, to drive greater student outcomes.



Qualifying Workload includes Microsoft 365 Copilot training with a specific focus on educator AI adoption scenarios, including AI Fundamentals, prompting mastery, Teach Module and Study & Learn Agent, Learning Activities, Learning Accelerators, Copilot notebooks, Cowork, Study Guides, Agentic AI and Agent creation.



Payments are made based on total hours of M365 Copilot Training provided; capped at Customer Deployment Scope tier

FY27 Elevate Copilot Skilling Accelerator

(Elevate Global Training Partner Voucher Program)

Program Summary

The FY27 Elevate Global Training Partner Voucher Program is an invitation-only, Microsoft Elevate field-led voucher program that offers eligible Elevate Education customers training to ensure educators can effectively leverage Microsoft 365 Copilot with their students, to drive greater student outcomes. The Microsoft field nominates Program Partners and Eligible Customers; the Quick to Market (QTM) team enrolls partners. Invitations are at Microsoft's sole discretion — based on performance, location, and expertise.

Qualifying Workloads:

Microsoft 365 Copilot training with a specific focus on educator AI adoption scenarios, including AI Fundamentals, prompting mastery, Teach Module and Study & Learn Agent, Learning Activities, Learning Accelerators, Copilot notebooks, Cowork, Study Guides, Agentic AI and Agent creation.

Program Term

August 13, 2026 – June 30, 2027 (FY27). Invitation-only.

Measure and Reward

- The Microsoft Elevate Field nominates Eligible Customers to receive a Copilot Adoption Skilling Accelerator (also known as Microsoft Elevate GTP program) voucher, redeemed through a Program Partner.
- Vouchers must be used within 4 months of issue (POE by June 30, 2027).
- Voucher value is based on the number of training hours (per the Program Rate Card), capped at the Customer Deployment Scope tier.
- The partner submits a Voucher Redemption with a signed SOW, then a signed POE, through the Partner Community Portal.
- Payments are based on total hours of M365 Copilot Training provided; capped at Customer Deployment Scope tier – payments are made via Payment Central 45 days in arrears of achieving the payment milestone.

FY27 Elevate Copilot Skilling Accelerator (Elevate GTP Voucher Program) Terms

How it works

- Microsoft Elevate field nominates eligible customers
- Customer shares the voucher with their selected partner
- Partner submits Voucher Redemption, signed SOW and POE
- Approved POE triggers Payment Central payment

Eligible Customers

- Eligible Primary and Secondary Educators with Microsoft 365 licenses, which include Microsoft 365 Copilot, who can:
 - meet the Elevate Industry Customer meeting thresholds (such thresholds being objective, predefined, published, and applied uniformly to all customers, and not tied to any commercial outcome or expectation), and
 - receive training and execute POE by June 30, 2027.

Partner Eligibility

- By invitation only
- Be an enrolled Elevate Global Training Partner in good standing
- Have attended the programmatic train-the-trainer webinar
- Accepted T&Cs and completed Payment Central onboarding

Proof of Execution

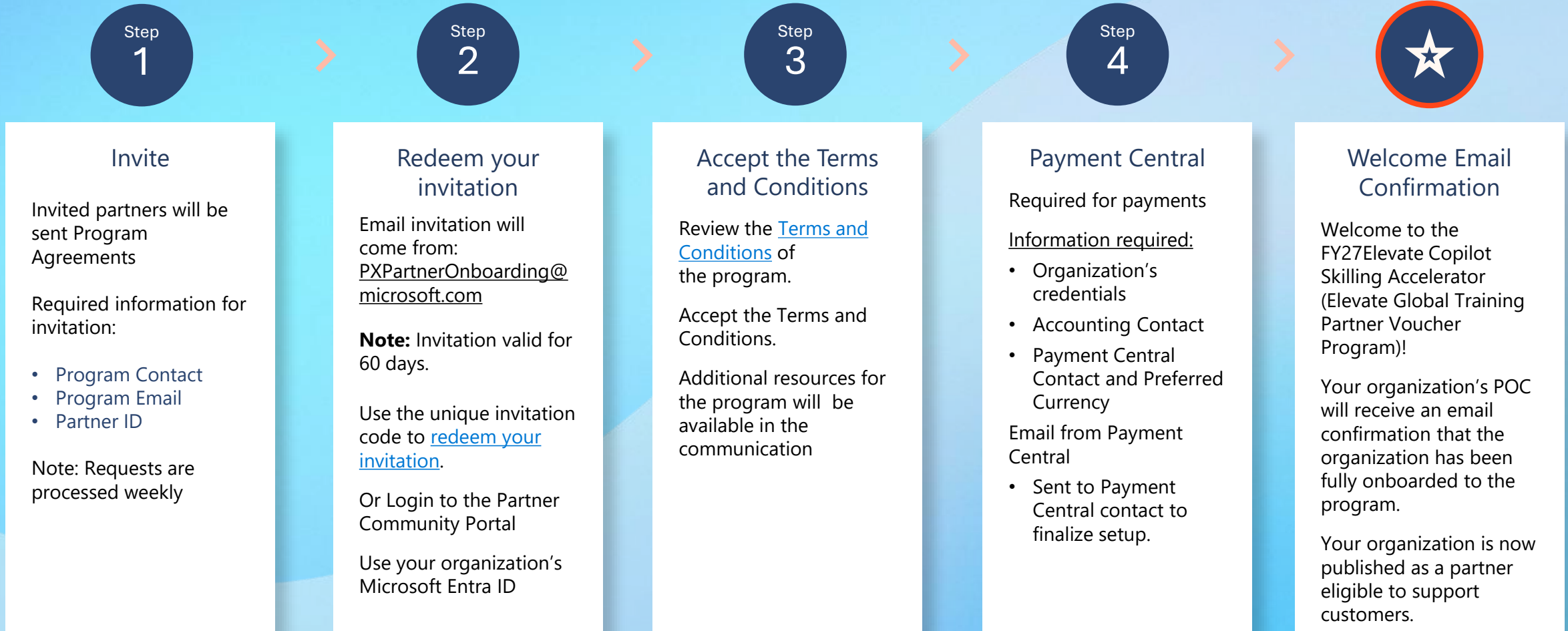
- 100% payment on approved POE based on total hours of M365 Copilot Training provided; capped at Customer Deployment Scope tier; POE due by voucher expiration and June 30, 2027

FY27 Elevate Copilot Skilling Accelerator (Elevate GTP Voucher Program) Rate Card

Tier	Eligible Customer Deployment Scope* (educators/staff to be enabled)	Workshop Training Payment Amount (USD)**	Qualifying Workshops
1	1,000 – 4,999	\$8,400 maximum (at \$700 per hour)	Deliver up to 12 hours (estimated 2 days) of training and related support for Eligible Customers. Trainings should average a minimum of 25 educators.
2	5,000 – 6,999	\$12,600 maximum (at \$700 per hour)	Deliver up to 18 hours (estimated 3 days) of training and related support for Eligible Customers. Trainings should average a minimum of 25 educators.
3	7,000 – 9,999	\$16,800 maximum (at \$700 per hour)	Deliver up to 24 hours (estimated 4 days) of training and related support for Eligible Customers. Trainings should average a minimum of 25 educators.
4	10,000+	\$21,000 maximum (at \$700 per hour)	Deliver up to 30 hours (estimated 5 days) of training and related support for Eligible Customers. Trainings should average a minimum of 25 educators.

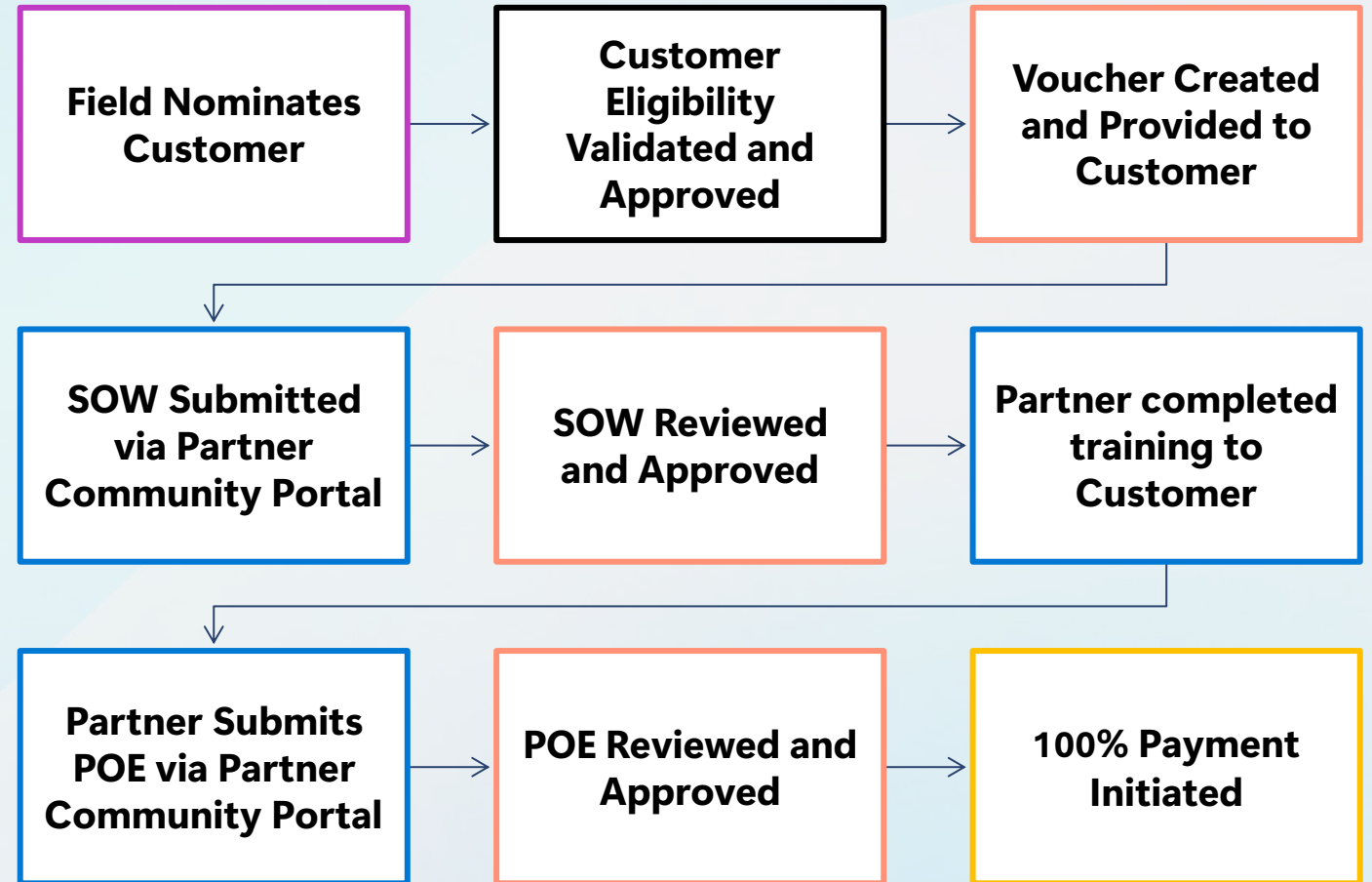
** The applicable payment rate is USD \$700 per hour. Payment calculations are based on **30-minute increments**, with a minimum payable increment of 0.5 hours (USD \$350). Any approved time will be compensated in multiples of 30 minutes.

FY27 Elevate Copilot Skilling Accelerator (Elevate Global Training Partner Voucher Program) - Onboarding Process

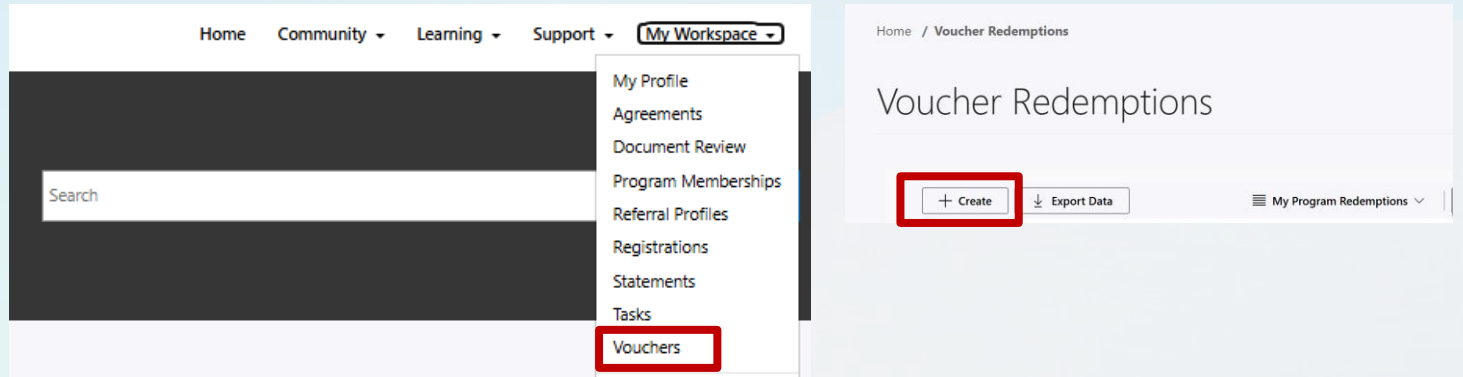


Elevate Copilot Skilling Accelerator (Elevate GTP Voucher Program) Flow Overview

- Program Sponsor
- Elevate Field
- QTM Registration Team
- Payment Operations
- Partner



Submitting a Voucher Redemption



- Sign in to the Partner Community Portal
- Click on Vouchers under My Workspace
- Create a new Voucher Redemption request
- Select the eligible Elevate Global Training Partner Program
- Enter customer details and upload required documents, including SOW and/or POE
- Submit for Microsoft review and validation

Statement of Work (SOW) Template

- **Update: Digital Documents only** – we are phasing out scanned documentation.
- **Follow instructions and example on sheet**
- Requires voucher redemption to complete
- Provide full information requested
- Keep details brief
- Can send for review before signing
- Partner/Customer information should match signers
- Do not deliver any work until SOW is approved

Proof of Execution (POE) Template

- **Update: Digital Documents only** – we are phasing out scanned documentation.
- POE must be submitted after approved SOW
- POE should match approved SOW
 - **No changes to workload/scope**
- Provide full information requested
- Partner/Customer info should match signers
- POE **cannot** be signed on same day as SOW
- Submit by voucher expiration and by June 30, 2027

POE must match approved SOW

Call to Action



Elevate Global Training Partners

Review & Accept

- Program Terms

Engage

- With Customers quickly

Act

- Submit SOW and POE promptly

Elevate Copilot Skilling Accelerator (Elevate GTP Voucher Program) Resources:

Knowledge Base FAQ

- <https://aka.ms/EGTPProgramOfferInfo>

Program Terms and Conditions

- <https://aka.ms/EGTPOfferTerms>

Approved Partner List

- <https://aka.ms/EGTPApprovedPartners>

SOW template

- <https://aka.ms/EGTPSOW>

POE Template

- <https://aka.ms/EGTPPOE>

Voucher Redemption Process KB

- <https://aka.ms/QTMVoucherRedemptionProcess>

Partner Support

- PxPartnerSupport@microsoft.com



Questions?