

# Business Central Migration Voucher

## FY27 Program Overview

July 2026



# BC Migration Voucher Overview



Leverage this MS-field led program to accelerate Dynamics on-premise migration opportunities by positioning a limited time offer that helps solve customer cashflow and implementation services cost challenges

## Offer Criteria

**Effective Period:** July 01, 2026 to June 30, 2027  
*(or until all vouchers have been claimed)*

- Customers migrating from Dynamics On-Premise (AX, NAV, GP, BC On-prem, SL) to Dynamics 365 Business Central
- New customers to Business Central only
- Voucher value up to 100% of Year 1 Billed Revenue (net to Microsoft) based on single invoice event (maximum payout of \$150K)
- Minimum opportunity value of \$25K (USD, Year 1 Billed Revenue net to Microsoft)
- All Segments
- **CSP Customers** with annual commit and annual payment or 3-year commit and annual payments. This must follow ECIF CSP policy and be categorized as a New Commerce CSP transaction
- **New** Combine with BTC3 when customer purchases M365 Copilot licenses (M365 Copilot Business (Add-on), M365 Business Standard with Copilot (bundle), M365 Business Premium with Copilot (bundle), M365 Copilot (Enterprise) and Microsoft 365 E7) equal to or more than the number of Business Central core user licenses (Premium or Essentials). All other BTC3 promo eligibility criteria applies.

**This offer is to be used as a deal accelerant during pre-sales, the opportunity must be nominated and conditionally approved before the deal closes.**

**Work with Microsoft Sponsor To Nominate Opportunity**

More questions?



Contact the Microsoft Sponsor for questions related BC Migration Voucher

# Program Details

|                    |                                                                                            |                                                                                                                       |                                                                                                                                                  |
|--------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|
| Migrations Covered | <b>From:</b><br>AX, NAV, GP, SL, BC on-premise                                             |                                                                                                                       | <b>To:</b><br>Dynamics 365 Business Central                                                                                                      |
| Requirements       | Minimum \$25K ACV <sup>1</sup> , NEW BC Customer, Close Date in FY27, Opt-out from BTC3*   |                                                                                                                       |                                                                                                                                                  |
| Investment Limits  | <div>Up To 100%</div> <p>Voucher Value of Year 1 Billed Revenue (ACV)<sup>1</sup></p>      | <div>CSP &amp; EA</div> <p>Available for direct agreements and new commerce CSP (Annual/Annual or Annual/3 Years)</p> | <div>\$150K</div> <p>Cap for Voucher Value (USD)</p>                                                                                             |
| Eligibility        | Enterprise, SME&C, TSI, Public Sector                                                      | All direct licensing and CSP with annual payment and annual or 3-year commitment                                      | Public Sector is included for CSP                                                                                                                |
| Important Notes    | Activities Covered: Deployment                                                             | Voucher Redemption: 6 Months from Issuance                                                                            | <b>Cannot</b> be combined with ECIF or Deployment Vouchers, CSP Deployment Accelerator or Bridge to Cloud 3 Promotion (except Copilot Advantage) |
| Execution          | <b>ECIF-Eligible Partners</b> [Partners not yet Approved or Onboarding Require Nomination] |                                                                                                                       |                                                                                                                                                  |

1. Year 1 Billed Revenue (net to Microsoft) based on single invoice event

\* BTC3 can be combined only when the customer also purchases M365 Copilot equivalent to all BC core user licenses (Premium/ Essentials)

Program offer rules are subject to change throughout the fiscal year